

Hawaiian Airlines (HA) Quarterly Passenger Revenue Forecast

Passenger Revenue Forecast

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3rd Quarter 2018 Reported Values

Reported Values

697,232,000

y/o/y %change

+10%

Current Forecasts (Reported Values)

Q4 2018

666

Q1 2019

659

Q2 2019

700

Q3 2019

747

Observations:

-

All forecasting is subject to high degrees of error due to market volatility and other unpredictable events.

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The table below shows historical actual quarterly reported values versus internally-generated forecasts for 2014 Q3 to 2019 Q3.

Each quarter has a reported values forecast for the current quarter, quarter +1, quarter +2, and quarter +3. Actual reported values are displayed in the middle of the table, and forecast errors are displayed on the right side of the table.

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Quarter Forecasts (Values - Millions)					Actual Values (Millions)	Quarter Error (%)			
Forecast Quarter	Current Quarter	Quarter +1	Quarter +2	Quarter +3		Current Quarter	Quarter +1	Quarter +2	Quarter +3
2014-Q3	560				566	1			
2014-Q4	517	517			503	-2	-2		
2015-Q1	474	486	497		469	-1	-3	-6	
2015-Q2	510	508	519	540	499	-2	-1	-4	-8
2015-Q3	565	564	557	566	556	-1	-1	0	-1
2015-Q4	510	550	516	503	500	-1	-10	-3	0
2016-Q1	501	525	488	492	482	-4	-9	-1	-2
2016-Q2	502	559	544	526	518	3	-7	-4	-1
2016-Q3	581	623	598	607	591	1	-5	-1	-2
2016-Q4	545	555	546	533	554	1	0	1	3
2017-Q1	533	556	503	525	537	0	-3	6	2
2017-Q2	587	621	575	531	593	0	-4	2	10
2017-Q3	661	699	658	631	634	-4	-10	-3	0
2017-Q4	614	619	609	593	597	-2	-3	-2	0
2018-Q1	578	612	617	616	611	5	0	-1	0
2018-Q2	655	642	651	650	655	0	1	0	0
2018-Q3	692	728	676	682	697	0	-4	2	2
2018-Q4	666	683	682	647					
2019-Q1		659	648	658					
2019-Q2			700	700					
2019-Q3				747					

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The graph below is a visual representation of actual quarterly reported values versus internally-generated forecasts. Each quarter has a reported values forecast for the current quarter, quarter +1, quarter +2, and quarter +3. The light blue bars are representative of the forecast error for the current quarter forecasts only.

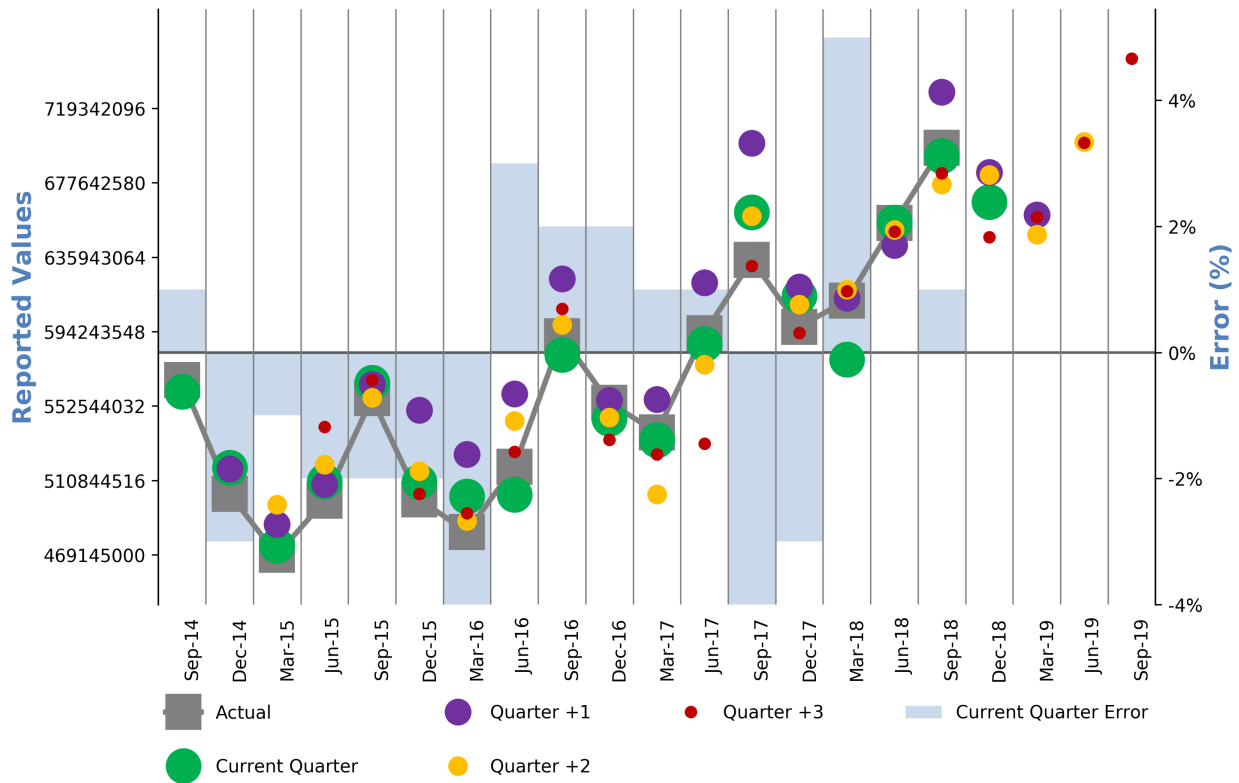
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Quarterly Reported Values



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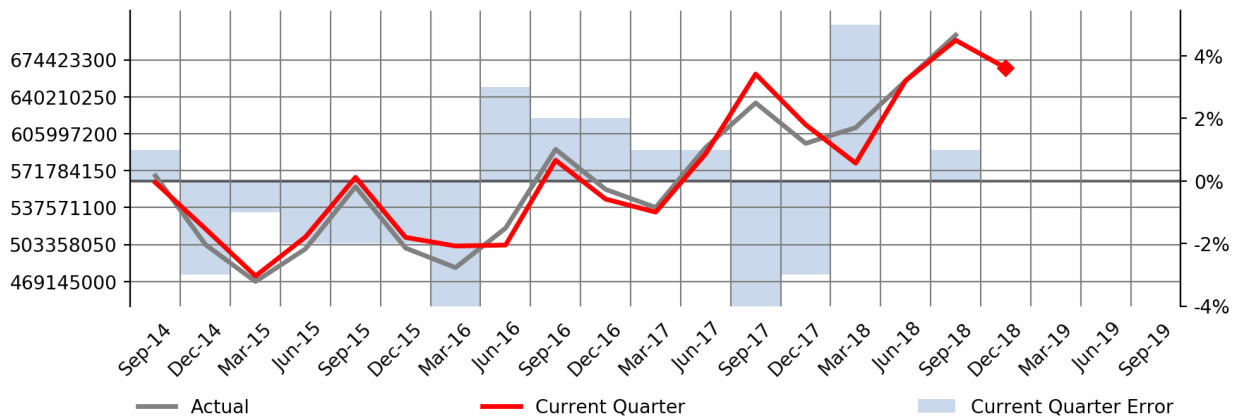
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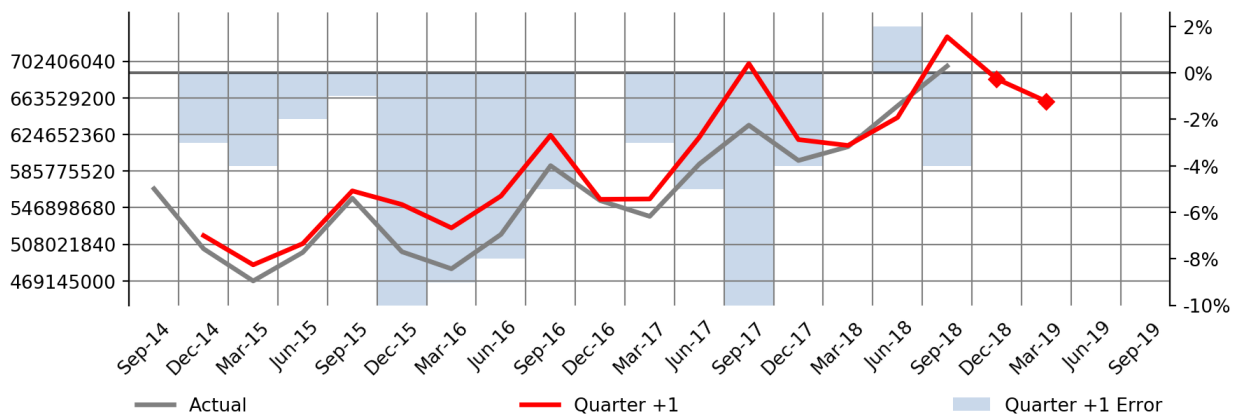
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Current Quarter: Forecast vs. Actual



Quarter +1: Forecast vs. Actual



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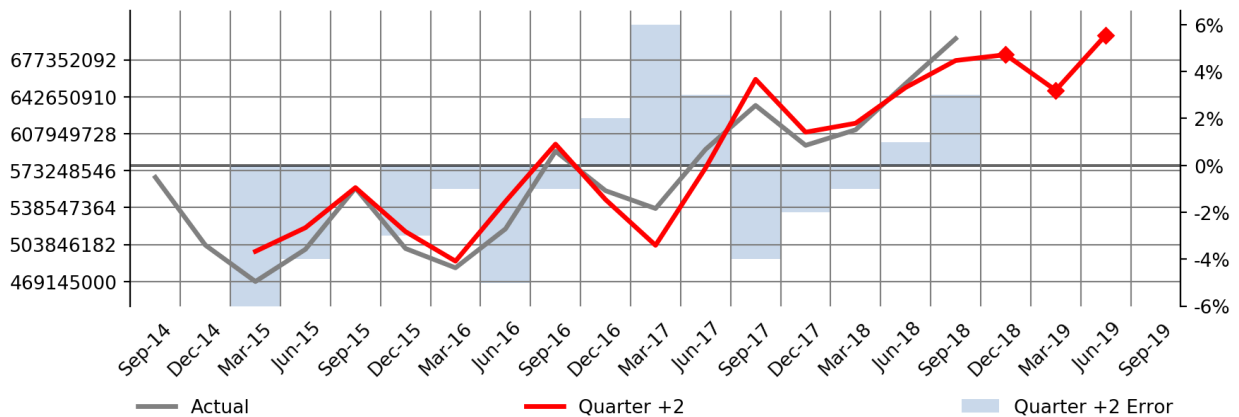
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Quarter +2: Forecast vs. Actual



Quarter +3: Forecast vs. Actual

