

Lowes Companies Inc. (NYSE:LOW) Quarterly Revenue Forecast (US\$ Millions)

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3rd Quarter 2018 Reported Values

Reported Values

17,420

y/o/y %change

+4%

Current Forecasts (Reported Values)

Q4 2018

15791

Q1 2019

17864

Q2 2019

21398

Q3 2019

18110

Observations:

-

All forecasting is subject to high degrees of error due to market volatility and other unpredictable events.

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The table below shows historical actual quarterly reported values versus internally-generated forecasts for 2014 Q3 to 2019 Q3.

Each quarter has a reported values forecast for the current quarter, quarter +1, quarter +2, and quarter +3. Actual reported values are displayed in the middle of the table, and forecast errors are displayed on the right side of the table.

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Quarter Forecasts (Values)					Actual Values	Quarter Error (%)			
Forecast Quarter	Current Quarter	Quarter +1	Quarter +2	Quarter +3		Current Quarter	Quarter +1	Quarter +2	Quarter +3
2014-Q3	13055				13681	4			
2014-Q4	12392	11995			12541	1	4		
2015-Q1	14224	14412	13981		14129	0	-2	1	
2015-Q2	16403	16425	16726	16049	17348	5	5	3	7
2015-Q3	13946	13758	13787	14226	14360	2	4	3	0
2015-Q4	12207	12795	12765	12816	13236	7	3	3	3
2016-Q1	15198	14656	14990	14586	15234	0	3	1	4
2016-Q2	17924	17267	17691	17388	18260	1	5	3	4
2016-Q3	14439	14670	14995	14801	15739	8	6	4	5
2016-Q4	13789	13717	14030	13969	15784	12	13	11	11
2017-Q1	15909	15698	16290	16166	16860	5	6	3	4
2017-Q2	19879	20304	18658	18870	19495	-1	-4	4	3
2017-Q3	16568	16050	17082	15885	16770	1	4	-1	5
2017-Q4	18015	15426	16279	15741	15494	-16	0	-5	-1
2018-Q1	17781	17389	18358	17815	17360	-2	0	-5	-2
2018-Q2	18728	18988	20955	20432	20888	10	9	0	2
2018-Q3	17107	16544	18264	17972	17420	1	5	-4	-3
2018-Q4	15791	15431	16329	16167					
2019-Q1		17864	17821	17825					
2019-Q2			21397	21233					
2019-Q3				18109					

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The graph below is a visual representation of actual quarterly reported values versus internally-generated forecasts. Each quarter has a reported values forecast for the current quarter, quarter +1, quarter +2, and quarter +3. The light blue bars are representative of the forecast error for the current quarter forecasts only.

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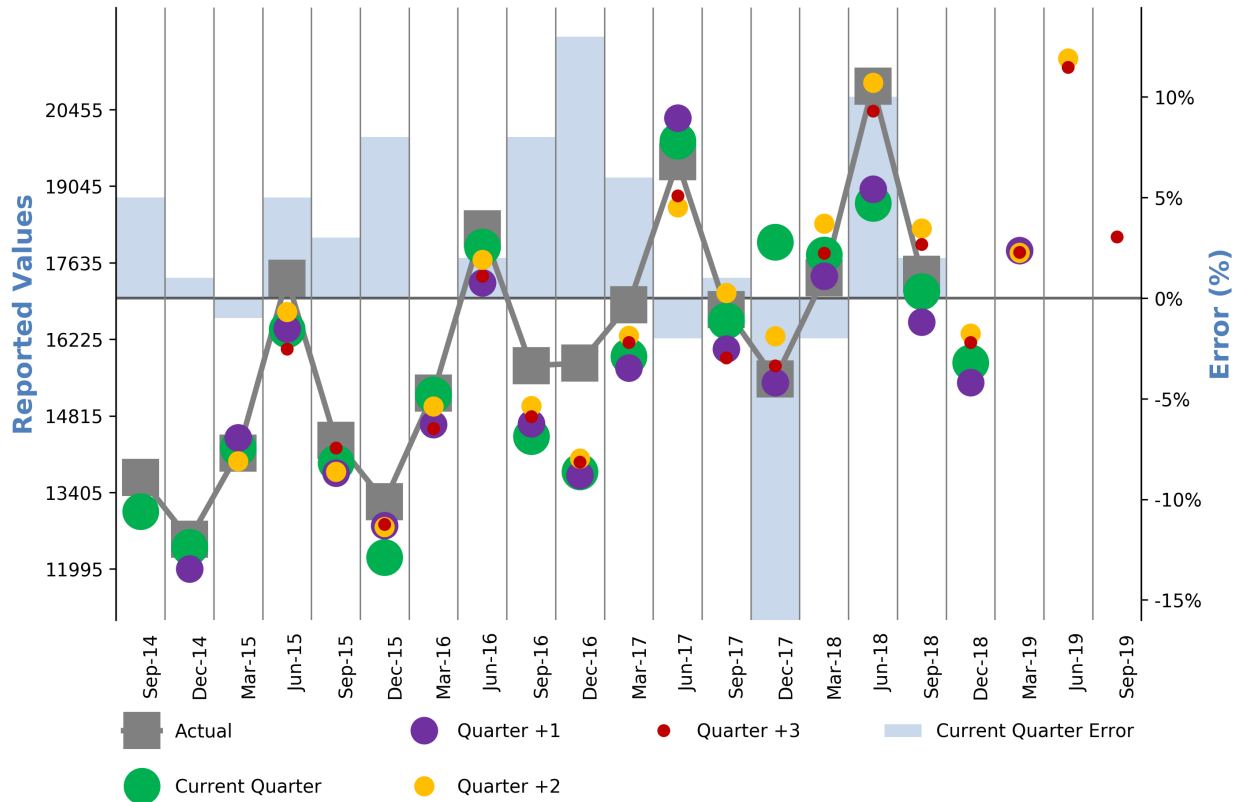
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Quarterly Reported Values



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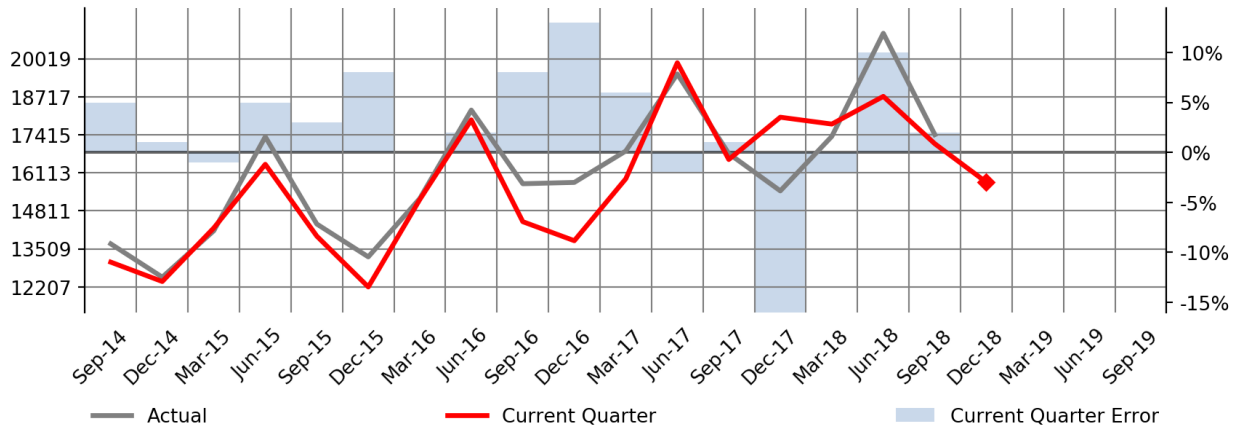
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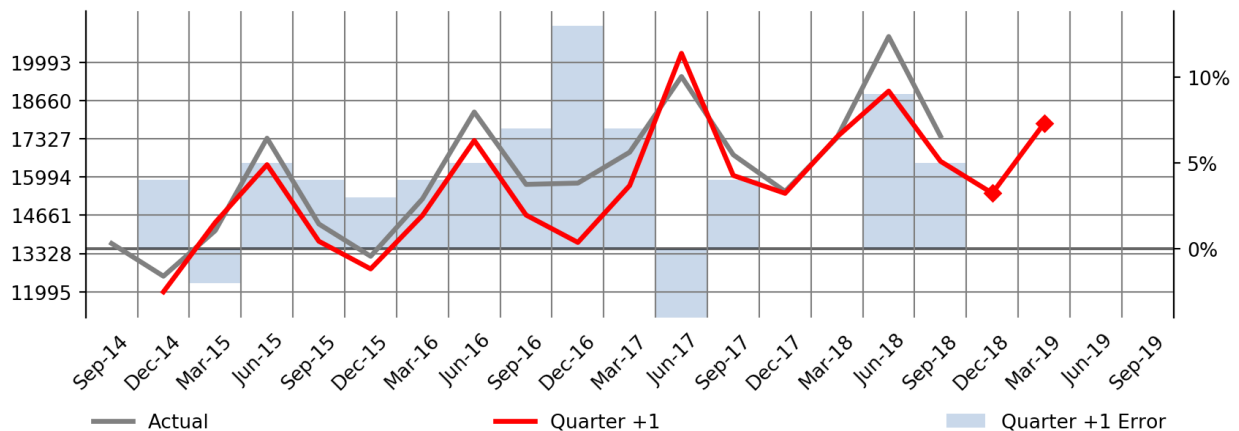
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Current Quarter: Forecast vs. Actual



Quarter +1: Forecast vs. Actual



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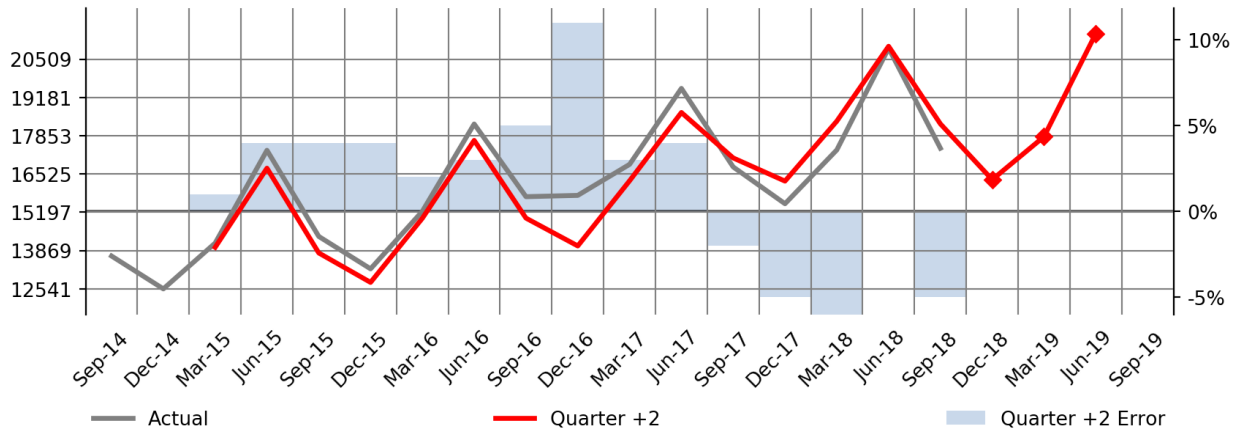
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Quarter +2: Forecast vs. Actual



Quarter +3: Forecast vs. Actual

